Conference Sessions by Track

Consumer Expectations in Church Tech

Speakers: Marie Ferman, Nicole Germain

Perspectives From The Pew:

Generosity Beyond Parish Walls

Speaker: Kent Woodyard

Chicago Ballroom IX

1:00 pm - 2:00 pm

2:30 pm - 3:30 pm

Session 64

Session 74

Want to Know How to Convert

Using Development Techniques to

Speaker: Steve McSwain

Speaker: David Kissell

First-Time Givers into Generous Givers?

Deepen the Culture of Stewardship in Your Parish

10:00 am – 11:00 am <u>Session 52</u>

ICSC 57th Annual Conference

Program At a Glance **MISSIONARY DISCIPLES:** Stewards of the Church Heavenly Father, We gather in your name with gratitude for the abundant gifts you offer;

for your Son, who reveals to us your love and infinite goodness;

for the witness of Our Mother, Mary, the first Christian steward, who said "yes" to you with an open heart.

and for the teachers, preachers and prophets who come here today seeking to open our hearts and teach us how to share your gifts in loving service.

Help us use this time you have given us as a moment of special grace; so that together we may gain a greater awareness of the model your Son has given us to follow.

> no longer for ourselves, but as missionary disciples, stewards of your Church, in Jesus Christ your Son who lives and reigns

> > Amen

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PLENARY SESSIOI	NS	1:00 pm – 2:00 pm	Session 62 Stewardship of Self: How We Can
10NDAY, 7 OCTO :30 am – 8:45 am	BER 2019 Breakfast and Sheraton Chicago Ballroom IV-VII		Become Better Stewards of Our Personal Lives Speaker: Andrea Pannell
	Opening Plenary Session Speaker: Most Reverend Paul Coakley, S.T.L., D.D.	2:30 pm – 3:30 pm	Session 72 Chicago Ballroom Dengaging Millennial Givers Speaker: Jeff Bachelor, Ben Williams
JESDAY, 8 OCTO 30 pm – 9:30 pm	ICSC Strategic Partners Sheraton Chicago Ballroom IV-VII Gala Dinner	CHURCH ALIVE!	
	Speaker: Carolyn Woo, Ph.D.	MONDAY, 7 OCTO	NREP 2010
VEDNESDAY, 9 O 6:00 am	CTOBER 2019 Closing Plenary Session Speaker: Thomas Jones, Ph.D. Sheraton Chicago Ballroom IV-VII	9:00 am – 10:00 am	Session 3 Stewardship Through the Lens of Evangelization and Disciple-making Speakers: Tony Brandt, Chris Stewart
NTRODUCTION	ITO STEWARDSHIP	10:30 am – 11:30 am	Session 13 Chicago Ballroom VI
10NDAY, 7 OCTO :00 am — 10:00 am	Session I Stewardship: A Life-Giving Spirituality Speaker: Reverend Joe Creedon		Holy Collaboration: Growing a Stewardship Parish from the Ground Up Speakers: Reverend Drew Wood, Pennie DeGroot, Sharon Ehrenkranz, Tony Oltremari
0:30 am – 11:30 am	Session 11 In All Seasons: The Liturgical Year as Stewardship Formation Framework	1:00 pm – 2:00 pm	Session 23 Millennials in the Apostolic Age Speaker: Heidi D. Radabaugh Chicago Ballroom VI
:00 pm – 2:00 pm	Speaker: Leisa Anslinger Session 21 Chicago Ballroom X Missionary Families: How Stewardship Helps Busy Families Evangelize	3:00 pm – 4:00 pm	Session 33 Chicago Ballroom VI Move on Down the Road – How to Move your Parish from Maintenance to Mission Speaker: Barbara Vite
	Speaker: Kathleen Niebrugge, Brian Niebrugge	TUESDAY, 8 OCTO	DBER 2019
00 pm – 4:00 pm	Session 31 Chicago Ballroom X Stewardship and the Annunciation: A Look at Annunciations in Our Own Lives	8:30 am – 9:30 am	Session 43 Chicago Ballroom VI Message More People Speakers: Mike DiCosola, Tommy Shultz
UESDAY, 8 OCTO		10:00 am — 11:00 am	Session 53 Chicago Ballroom VI Stepping into Stewardship One Disciple at a Time Speaker: Schuyler Kleinpeter
:30 am — 9:30 am	Session 41 Jesus on Money: 6 lessons we have learned Speakers: Reverend Michael White, Tom Corcoran	1:00 pm – 2:00 pm	Session 63 Chicago Ballroom VI Monkey Brains and Wedding Speeches: Why Small is Beautiful in Communications
0:00 am — 11:00 am	Session 5.1 Chicago Ballroom X The Spiritual and Practical Approach To Promote Stewardship as a Way of Life Speakers: Reverend John J. Piderit, SJ, Florian Romero	2:30 pm – 3:30 pm	Speaker: Ryan Kreager Session 73 Chicago Ballroom VI Data-Driven Stewardship: We Only Know What We Know
00 pm – 2:00 pm	Session 61 Chicago Ballroom X		Speaker:Tracy Earl Welliver
	Leading with Courage: How to steward your gifts without holding them hostage Speaker: Jonathan Baca	PARISH ADMINIS	STRATORS AND BUSINESS MANAGERS
:30 pm – 3:30 pm	Session 71 Chicago Ballroom X Clergy-to-Clergy: A Panel of ICSC Pastors Discusses Stewardship in their Parishes	MONDAY, 7 OCTO 9:00 am – 10:00 am	Session 4 Elevating Your Human Resource Skills Speaker: Deacon Bob Beehner Sheraton Ballroom I
IONDAY, 7 OCTO		10:30 am — 11:30 am	Session 14 Church Management: A "Piece of Cake" or a "Pie in the Face?" Speaker: Helena Frazier
00 am — 10:00 am	Session 2 Chicago Ballroom IX The Impact Revolution: A Call for New Ideas in the Church Speaker: Jason Shanks	1:00 pm – 2:00 pm	Session 24 Sheraton Ballroom I Becoming a More Vibrant Parish through Strategic Planning
:30 am – 11:30 am	Session 12 Good Parish Stewardship Starts in the Rectory Speaker: Chuck E. Zech, Ph.D.	3:00 pm – 4:00 pm	Speaker: Dan Ebener, Ph.D. Session 34 Strengthening Parish Engagement through
00 pm – 2:00 pm	Session 22 Chicago Ballroom IX Introducing the Stewardship of Treasure to Your Parish Community	TUESDAY, 8 OCTO	Nonprofit Leadership Practices Speaker: Ana-Cristina Gonzalez DBER 2019
00 pm – 4:00 pm	Speaker: Mila Glodava Session 32 Chicago Ballroom IX Engaging the Community Beyond Sunday Session 32 Chicago Ballroom IX	8:30 am – 9:30 am	Session 44 Sheraton Ballroom I The Liturgy of Light – Lighting for Churches and Cathedral Speaker: Edwin Rambusch
UESDAY, 8 OCTO 30 am – 9:30 am	Speaker: Paul Goldsworthy DBER 2019 Session 42 Chicago Ballroom IX	10:00 am — 11:00 am	Session 54 Giving is Good Stewardship! Speaker: Mike Walsh
	Perspectives From The Pew:	1:00 pm - 2:00 pm	Session 64 Sheraton Ballmom I

STEWARDSHIP I	EN ESPAÑOL	
MONDAY, 7 OCTO 9:00 am - 10:00 am	DBER 2019 Session 5 La Espiritualidad de la Corresponsabilidad en el Sig Speaker: Reverend Monsignor Carlos Quintana Pue	
10:30 am — 11:30 am	Session 15 La Corresponsabilidad y la Iglesia Hispana Speaker: Armando Cervantes	Ontari
I:00 pm — 2:00 pm	Session 25 Llevando la Corresponsabilidad a la Gente, Parroquia por Parroquia Speaker: Hiram Diaz Belardo	Ontari
3:00 pm – 4:00 pm	Session 35 La Generosidad Más Allá de las Paredes de la Parro Speakers: Reverend Leo Perez, O.M.I., Marilyn Santos	
TUESDAY, 8 OCTO 8:30 am – 9:30 am	DBER 2019 Session 45 La Campaña Anual Diocesana: Éxito en la Comunidad Hispana Speakers: Ana Juarez, Jessica Orzechowski	Ontari
10:00 am — 11:00 am	Session 55 Mejores Prácticas en la Promoción de la Corresponsabilidad Parroquial Speaker: Miguel Mireles	Ontari
1:00 pm — 2:00 pm	Session 65 Cómo Conducir una Exitosa Campaña Capital Speaker: Jose Piñones	Ontari
2:30 pm – 3:30 pm	Session 75 ¿Hacia Donde Nos Dirigimos? Como el V Encuentro nos ayuda a planificar nuestros próximo Speaker: Joseph Citro	Ontari os pasos
FUNDAMENTAL AND DEVELOPN	THEMES IN DIOCESAN STEWARDSHIP	
MONDAY, 7 OCTO 9:00 am – 10:00 am	Session 6 Is Christ the Center of Your Mission?: A Spiritualty of Diocesan and Foundation Advances Speaker: Cory Howat	Superio ment
10:30 am — 11:30 am	Session 16 Stewardship and Development in "Mission" Dioces Facilitator: Robert Anderson Speaker: Kathryn Eardley, Bill Fehrman, Madeleine M	
1:00 pm – 2:00 pm	Session 26 How Diocesan Development and Finance Director Can Better Collaborate for the Glory of God Speaker: John Mark Willcox	Superio
3:00 pm – 4:00 pm	Session 36 One-to-One Fundraising: Using Personalization to Improve Your Annual Appeals Speaker:Theresa Aide	Superio
TUESDAY, 8 OCTO	ORER 2019	
8:30 am – 9:30 am	Session 46 Principles of Diocesan Annual Appeal Success Speaker: Jim Kelley	Superio
10:00 am — 11:00 am	Session 56 Catholic Stewardship in a Digital World Speaker: Nic Prenger	Superio
I:00 pm – 2:00 pm	Session 66 How to Cultivate the Gifts That Keep on Giving: Managing Sustaining Gifts Speaker: Kimberly Bruining	Superio

2:30 pm – 3:30 pm Session 76

Sheraton Ballroom III

Sheraton Ballroom III

How to Work for the Church and Still Keep Your Faith

Speaker: Renée Underwood, CFRE

10NDAY, 7 OCTO :00 am – 10:00 am	BER 2019 Session 7	Erie	MONDAY, 7 OCTO 9:00 am – 10:00 am	BER 2019 Session 9
.50 411 10.50 411	Lessons We Learned in Our First Capital Campaign Speakers: Most Reverend Paul S. Coakley, S.T.L., D.D., Peter de Keratry, CFRE	Life	7,00 a.i. 10,00 a.i.	The Spiritualit The Heart of Speaker: Mary
0:30 am – 11:30 am	Session 17 Keeping Donors Front and Center During Crises Speakers: Ivan Arocho, Koren Ruiz, Elizabeth Zeigler	Erie	10:30 am — 11:30 am	Session 19 Strategies for Speakers: Jame
:00 pm – 2:00 pm	Session 27 Fundraising in Times of Adversity Facilitator: Jim Kelley	Erie	1:00 pm – 2:00 pm	Session 29 The Annual Ap Speaker: Mary
	Speakers: Sister Mary Brigid Callan, Monica Herman, Kim Roche		3:00 pm - 4:00 pm	Session 39 Let the Circus
:00 pm – 4:00 pm	Session 37 Building Endowments into Capital Campaigns Speaker: Kevin Lynch	Erie		capital campaig Speaker: Andy
UESDAY, 8 OCTO			TUESDAY, 8 OCTO 8:30 am – 9:30 am	BER 2019 Session 49
:30 am – 9:30 am	Session 47 Vision 2020: Designing Impactful Campaigns in the Context of National and Church Transformation	Erie		Challenges to in School Deve Speaker: Frank
	Facilitator: Thomas Kissane Panelists: Peter Hoskow, Cory Howat, Reverend Monsignor Kevin Kostelnik, Shannon Roh		10:00 am — 11:00 am	Session 59 An Introduction or Peer-to-Peer
0:00 am — 11:00 am	Session 57 MASTER CLASS: Advanced Major Gift Fundraising — Speaker: Guy Mallabone, CFRE	Erie Part I	1:00 pm – 2:00 pm	Speaker: John I Session 69 The Art of Eni
:00 pm – 2:00 pm	Session 67 MASTER CLASS: Advanced Major Gift Fundraising – Speaker: Guy Mallabone, CFRE	Erie Part II	2:30 pm – 3:30 pm	Speaker: Mary Session 79
:30 pm – 3:30 pm	Session 77 MASTER CLASS: Advanced Major Gift Fundraising – Speaker: Guy Mallabone, CFRE	Erie Part III		Using Data to for Students a Speaker: Kathle
CATHOLIC FOUR			WISDOM FROM I	CSC STRATE
10NDAY, 7 OCTO			MONDAY, 7 OCTO 9:00 am - 10:00 am	BER 2019 Session 10
:00 am – 10:00 am	Session 8 Picture Your Legacy: How to Get Donors to Engage in the Planned Giving Conversation Speaker: Renée Underwood, CFRE	Huron	7.00 am 10.00 am	So Much More The Impact of Speaker: Steve
0:30 am – 11:30 am	Session 18 Protecting Your Foundation and its Assets Speaker: Phillip Kunkel	Huron	10:30 am — 11:30 am	Session 20 Benefits of a C Beyond the De Speaker: Matt
:00 pm — 2:00 pm	Session 28 Catholic Foundations Supporting Parishes and Schools in Planned Giving Efforts Speaker: Suzanne Nunn	Huron	1:00 pm – 2:00 pm	Session 30 How to Prope Next Church Speaker: Micha
:00 pm – 4:00 pm	Session 38 Leveraging Seminars and Professional Advisors to Obtain Planned Gifts Speaker: Kimberly Jetton, CFRE	Huron	3:00 pm – 4:00 pm	Session 40 The Real Reas Speaker: Jordan
UESDAY, 8 OCTO			TUESDAY, 8 OCTO 8:30 am — 9:30 am	BER 2019 Session 50
:30 am – 9:30 am	Session 48 Setting Endowment Goals to Generate Major Gifts Speakers: Donna Marino, Thomas Sonni	Huron		Unleash the Po Appeal Segme Speakers: Mon Tom Struthers
0:00 am — 11:00 am	Session 58 How to Create an Investment Policy Statement for S Speaker: Samuel Saladino	Huron Screening	10:00 am — 11:00 am	Session 60 Using Technolo
:00 pm – 2:00 pm	Session 68	Huron		Appeal or Car Speaker: Bridge
	Stewarding our Legacy: Faith, Relationships and Asset Speaker: Jocelyne Hamoline	L	1:00 pm – 2:00 pm	Session 70

2:30 pm - 3:30 pm

Session 78

Speaker: Dennis Gerber

Unraveling the Mystery of Donor Advised Funds

NOCESAN ADVANCED STUDIES

CATHOLIC SCHOOL ADVANCEMENT

The Heart of Catholic School De Speaker: Mary Ann Otto	evelopment
Session 19 Strategies for Increasing Your Enr Speakers: James Friend, Jr.	Sheraton Ballroom II collment
Session 29 The Annual Appeal – Moving it to Speaker: Mary J. Foley	Sheraton Ballroom II the Next Level
Session 39 Let the Circus Begin: How to pre capital campaign so that you can Speaker: Andy Gaertner	
BER 2019	
Session 49 Challenges to Donor Retention in School Development Speaker: Frank Glowaty	Sheraton Ballroom II
	The Heart of Catholic School De Speaker: Mary Ann Otto Session 19 Strategies for Increasing Your Enr Speakers: James Friend, Jr. Session 29 The Annual Appeal – Moving it to Speaker: Mary J. Foley Session 39 Let the Circus Begin: How to pre capital campaign so that you can Speaker: Andy Gaertner BER 2019 Session 49 Challenges to Donor Retention in School Development

An Introduction to Do-It-Yourself

The Art of Enrollment Management

Using Data to Create Marketing Strategies

or Peer-to-Peer Fundraising!

Speaker: John Linton

Speaker: Mary J. Foley

for Students and Donors

Speaker: Kathleen Dalsaso

The Spirituality of Stewardship:

Sheraton Ballroom II

Sheraton Ballroom II

Sheraton Ballroom II

Sheraton Ballroom II

Michigan

ROM ICSC STRATEGIC PARTNERS

7:00 am — 10:00 am	So Much More Than Money: The Impact of an Effective Feasibility Study Speaker: Steve Michalek	Micriigar
10:30 am — 11:30 am	Session 20 Benefits of a Capital Campaign, Beyond the Dollars Raised Speaker: Matt Vuorela	Michigar
1:00 pm – 2:00 pm	Session 30 How to Properly Prepare for Your Next Church Capital Campaign Speaker: Michael Walsh	Michigar
3:00 pm – 4:00 pm	Session 40 The Real Reason Catholics Don't Give Gen Speaker: Jordan Watwood	Michigar <mark>erously</mark>

UESDAY, 8 OCTOBER 2019								
30 am – 9:30 am	Session 50							
	Unleach the Power of your Database:							

	Unleash the Power of your Database: Appeal Segmentation and Variable Messag Speakers: Monica Herman, Steve Schons, C Tom Struthers				
11:00 am	Session 60	Mic			

	Appeal or Campaign Speaker: Bridget Daly
n – 2:00 pm	Session 70

Show Me the Money – Increasing your Campaign Pledge Redemption Speakers: José De Jesús, Michael Goodwin

Session 80 2:30 pm - 3:30 pm

How to Increase Annual Giving While Conducting a Capital Campaign Speaker: Denis Greene, CFRE

Conference Sessions by Date and Time

10:00 am - 10:30 am

10:30 am - 11:30 am

Mid-Day Break

In All Seasons: The Liturgical Year

as Stewardship Formation Framework
Speaker: Leisa Anslinger

Chicago Ballroom X

	<i>'</i>										
		10.20 11.20	Chiana Dallanara IV	1.00 2.00	Character Dellarana II			10.00 11.00	Carrier FO		
SUNDAY, 6 OCTOR 8:00 am – 8:00 pm	Registration/Information Desk Open	10:30 am — 11:30 am	Session 12 Chicago Ballroom IX Good Parish Stewardship Starts in the Rectory Speaker: Chuck E. Zech, Ph.D.	1:00 pm – 2:00 pm	Session 29 Sheraton Ballroom II The Annual Appeal – Moving it to the Next Level Speaker: Mary J. Foley	8:30 am – 9:30 am	Session 41 Chicago Ballroom X Jesus on Money: 6 lessons we have learned Speakers: Reverend Michael White, Tom Corcoran	10:00 am — 11:00 am	How to Create an Investment Policy Statement for Screening	2:30 pm – 3:30 pm	Session 75 ¿Hacia Donde Nos Dirigimos? Como el V Encuentro nos ayuda a planificar nuestros próximos pasos
orde ann order prin	Convention Registration Desk	10:30 am – 11:30 am	Session 13 Chicago Ballroom VIII	1:00 pm – 2:00 pm	Session 30 Michigan	0.20			Speaker: Samuel Saladino		Speaker: Joseph Citro
8:00 pm – 9:00 pm	Conference Opening – Opening Prayer, Benediction and Eucharistic Adoration Chicago Ballroom VIII-X	10.30 am - 11.30 am	Holy Collaboration: Growing a Stewardship Parish from the Ground Up Speakers: Reverend Drew Wood, Pennie DeGroot, Sharon Ehrenkranz, Tony Oltremari		How to Properly Prepare for Your Next Church Capital Campaign Speaker: Michael Walsh	8:30 am – 9:30 am	Session 42 Chicago Ballroom IX Perspectives From The Pew: Consumer Expectations in Church Tech Speaker: Kent Woodyard	10:00 am — 11:00 am	Session 59 An Introduction to Do-It-Yourself or Peer-to-Peer Fundraising! Speaker: John Linton	2:30 pm – 3:30 pm	Session 76 How to Work for the Church and Still Keep Your Faith Speaker: Renée Underwood, CFRE
MONDAY TOSTO	PER 2010	10:30 am – 11:30 am	Session 14 Sheraton Ballroom III	2:00 pm – 3:00 pm	Exhibitor Meet and Greet Riverwalk Exhibit Hall	8:30 am – 9:30 am	Session 43 Chicago Ballroom VIII Message More People	10:00 am – 11:00 am	Session 60 Michigan	2.20 2.20	
7:00 am – 4:30 pm	Chapel Open		Church Management: A "Piece of Cake" or a "Pie in the Face!"	3:00 pm – 4:00 pm	Session 31 Chicago Ballroom X		Speakers: Mike DiCosola, Tommy Shultz		Using Technology to Advance Your Appeal or Campaign Speaker: Bridget Daly	2:30 pm – 3:30 pm	Session 77 Erie Master Class:Advanced Major Gift Fundraising – Part III
'	Streeterville		Speaker: Helena Frazier		Stewardship and the Annunciation: A Look at Annunciations in Our Own Lives	8:30 am – 9:30 am	Session 44 Sheraton Ballroom III The Liturgy of Light – Lighting for	11:00 am – 1:00 pm	Lunch Break		Speaker: Guy Mallabone, CFRE
7:00 am — 8:15 am	Sacrament of Reconciliation <i>Edgewater</i>	10:30 am — 11:30 am	Session 15 La Corresponsabilidad y la Iglesia Hispana Speaker: Armando Cervantes	3:00 pm – 4:00 pm	Speakers:Teresa Keogh Session 32 Chicago Ballroom IX		Churches and Cathedrals Speaker: Edwin Rambusch	1:00 pm – 2:00 pm	Session 61 Chicago Ballroom X Leading with Courage: How to steward	2:30 pm – 3:30 pm	Session 78 Unraveling the Mystery of Donor Advised Funds
7:00 am – 2:00 pm	Exhibitor Set-up Riverwalk Exhibit Hall	10:30 am – 11:30 am	Session 16 Superior		Engaging the Community Beyond Sunday Speaker: Paul Goldsworthy	8:30 am – 9:30 am	Session 45 Campaña Anual Diocesana: Éxito en la		your gifts without holding them hostage Speaker: Jonathan Baca	2:30 pm – 3:30 pm	Speaker: Dennis Gerber Session 79 Sheraton Ballroom II
7:30 am – 8:45 am	Breakfast and Opening Plenary Session Sheraton Chicago Ballroom IV-VII		Stewardship and Development in "Mission" Dioceses Facilitator: Robert Anderson Speaker: Kathryn Eardley, Bill Fehrman,	3:00 pm – 4:00 pm	Session 33 Chicago Ballroom VIII Move on Down the Road –		Comunidad Hispana Speakers: Ana Juarez, Jessica Orzechowski	1:00 pm – 2:00 pm	Session 62 Chicago Ballroom IX Stewardship of Self: How We Can Become		Using Data to Create Marketing Strategies for Students and Donors Speaker: Kathleen Dalsaso
7.20	Speaker: Most Reverend Paul Coakley, S.T.L., D.D.	10:30 am – 11:30 am	Madeleine Marchaterre Session 17 Erie		How to Move your Parish from Maintenance to Mission Speakers: Barbara Vite	8:30 am – 9:30 am	Session 46 Principles of Diocesan Annual Appeal Success Speaker: Iim Kelley		Better Stewards of Our Personal Lives Speaker: Andrea Pannell	2:30 pm – 3:30 pm	Session 80 Michigan How to Increase Annual Giving
7:30 am – 4:30 pm	Registration/Information Desk Open Ballroom Promenade		Keeping Donors Front and Center During Crises Speakers: Ivan Arocho, Koren, Ruiz, Elizabeth Zeigler	3:00 pm – 4:00 pm	Session 34 Sheraton Ballroom III Strengthening Parish Engagement through Nonprofit Leadership Practices	8:30 am – 9:30 am	Session 47 Erie	1:00 pm – 2:00 pm	Session 63 Chicago Ballroom VIII Monkey Brains and Wedding Speeches: Why Small is Beautiful in Communications		While Conducting a Capital Campaign Speaker: Denis Greene, CFRE
9:00 am – 10:00 am	Session I Chicago Ballroom X Stewardship: A Life-Giving Spirituality Speaker: Reverend Joe Creedon	10:30 am — 11:30 am	Protecting Your Foundation and its Assets	200 400	Speaker: Ana-Cristina Gonzalez		Vision 2020: Designing Impactful Campaigns in the Context of National and Church Transformation Facilitator: Thomas Kissane		Speaker: Ryan Kreager	3:45 pm – 4:15 pm	ICSC Annual Membership Meeting Chicago Ballroom X
9:00 am – 10:00 am	Session 2 Chicago Ballroom IX The Impact Revolution: A Call	10:30 am – 11:30 am		3:00 pm – 4:00 pm	Session 35 Contario La Generosidad Más Allá de las Paredes de la Parroquia Speakers: Reverend Leo Perez, O.M.I., Marilyn Santos		Panelists: Reverend Monsignor Kevin Kostelnik, Peter Hoskow, Cory Howat, Shannon Roh	1:00 pm – 2:00 pm	Session 64 Sheraton Ballroom III Want to Know How to Convert First-Time Givers into Generous Givers?	4:30 pm – 5:45 pm	Concelebrated Liturgy Sheraton Chicago Ballroom IV-VII
	for New Ideas in the Church Speaker: Jason Shanks		Strategies for Increasing Your Enrollment Speakers: James S. Friend, Jr.	3:00 pm – 4:00 pm	Session 36 Superior One-to-One Fundraising: Using Personalization	8:30 am – 9:30 am	Session 48 Setting Endowment Goals to Generate Major Gifts Speakers: Donna Marino, Thomas Sonni	1:00 pm – 2:00 pm	Speaker: Steve McSwain Session 65 Ontario	5:45 pm – 7:00 pm	Reception with Exhibitors
9:00 am – 10:00 am	Session 3 Chicago Ballroom VIII Stewardship Through the Lens of	10:30 am — 11:30 am	Session 20 Michigan Benefits of a Capital Campaign, Beyond the Dollars Raised		to Improve Your Annual Appeals Speaker:Theresa Aide	8:30 am – 9:30 am	Session 49 Sheraton Ballroom II		Cómo Conducir una Exitosa Campaña Capital Speaker: Jose Piñones	7:30 pm – 9:30 pm	Riverview Exhibit Hall ICSC Strategic Partners Gala Dinner
	Evangelization and Disciple-making Speakers:Tony Brandt, Chris Stewart	11.20	Spéaker: Matt Vuorela	3:00 pm – 4:00 pm	Session 37 Building Endowments into Capital Campaigns		Challenges to Donor Retention in School Development Speaker: Frank Glowaty	1:00 pm – 2:00 pm	Session 66 Superior How to Cultivate the Gifts that Keep on Giving:		Sheraton Chicago Ballroom IV-VII Speaker: Carolyn Woo, Ph.D.
9:00 am - 10:00 am	Session 4 Sheraton Ballroom III Elevating Your Human Resource Skills	11:30 am — 1:00 pm	Lunch Break		Speaker: Kevin Lynch	8:30 am – 9:30 am	Session 50 Michigan Unleash the Power of your Database:		Managing Sustaining Gifts Speaker: Kimberly Bruining	WEDNESDAY, 9 (OCTOBER 2019
9:00 am – 10:00 am	Speaker: Deacon Bob Beehner	1:00 pm – 2:00 pm	Session 21 Chicago Ballroom X Missionary Families: How Stewardship Helps Busy Families Evangelize	3:00 pm – 4:00 pm	Session 38 Huron Leveraging Seminars and Professional Advisors to Obtain Planned Gifts		Appeal Segmentation and Variable Messaging Speakers: Monica Herman, Steve Schons, CFRE, Tom Struthers	1:00 pm – 2:00 pm	Session 67 Erie Master Class: Advanced Major Gift Fundraising – Part II	7:30 am – 8:30 am	Continental Breakfast with Exhibitors Riverview Exhibit Hall
7:00 am — 10:00 am	Session 5 Ontario La Espiritualidad de la Corresponsabilidad en el Siglo 21	1:00 pm – 2:00 pm	Speaker: Kathleen Niebrugge, Brian Niebrugge Session 22 Chicago Ballroom IX	3:00 pm – 4:00 pm	Speaker: Kimberly Jetton, CFRE Session 39 Sheraton Ballroom II	9:30 am – 10:00 am	Beverage Break with Exhibitors Riverwalk Exhibit Hall	1:00 pm – 2:00 pm	Speaker: Guy Mallabone, CFRE Session 68 Huron	7:30 am – 10:30 am	Registration/Information Desk Open
9:00 am – 10:00 am	Speaker: Reverend Monsignor Carlos Quintana Puente Session 6 Superior	1.00 pm 2.00 pm	Introducing the Stewardship of Treasure to Your Parish Community	элее р	Let the Circus Begin: How to prepare for a capital campaign so that you can save time and money	10:00 am – 11:00 am	Session 51 Chicago Ballroom X	1.00 ртт 2.00 ртт	Stewarding our Legacy: Faith, Relationships and Assets Speaker: Jocelyne Hamoline	9:00 am – 10:00 am	Ballroom Promenade Closing Plenary Session
	Is Christ the Center of Your Mission?: A Spiritualty of Diocesan and Foundation Advancement Speaker: Cory Howat	1:00 pm – 2:00 pm	Speaker: Mila Glodava Session 23 Chicago Ballroom VIII	3:00 pm – 4:00 pm	Speaker: Andy Gaertner Session 40 Michigan		The Spiritual and Practical Approach To Promote Stewardship as a Way of Life Speakers: Reverend John J. Piderit, SJ, Florian Romero	1:00 pm – 2:00 pm	Session 69 The Art of Enrollment Management		Sheraton Chicago Ballroom IV-VII Speaker:Thomas Jones, Ph.D.
9:00 am – 10:00 am	Session 7 Lessons We Learned in Our First Capital Campaign		Millennials in the Apostolic Age Speaker: Heidi D. Radabaugh		The Real Reason Catholics Don't Give Generously Speaker: Jordan Watwood	10:00 am — 11:00 am		1:00 pm – 2:00 pm	Speaker: Mary J. Foley Session 70 Michigan	10:15 am — 11:15 am	Closing Concelebrated Liturgy Sheraton Chicago Ballroom IV-VII
	Speakers: Most Reverend Paul S. Coakley, S.T.L., D.D., Peter de Keratry, CFRE	1:00 pm – 2:00 pm	Session 24 Sheraton Ballroom III Becoming a More Vibrant Parish through Strategic Planning	4:30 pm – 5:30 pm	Concelebrated Liturgy Sheraton Chicago Ballroom IV-VII	10:00 am – 11:00 am	Speakers: Marie Ferman, Nicole Germain		Show Me the Money – Increasing your Campaign Pledge Redemption Speakers: José De Jesús, Michael Goodwin		
9:00 am – 10:00 am	Session 8 Huron Picture Your Legacy: How to Get Donors	1:00 pm – 2:00 pm	Speaker: Dan Ebener, Ph.D. Session 25 Ontario	5:30 pm – 6:45 pm	Reception with Exhibitors Riverwalk Exhibit Hall	10.00 am = 11.00 am	Session 53 Stepping into Stewardship One Disciple at a Time Speaker: Schuyler Kleinpeter	2:00 pm – 2:30 pm	Beverage Break with Exhibitors Riverwalk Exhibit Hall		
	to Engage in the Planned Giving Conversation Speaker: Renée Underwood, CFRE	1.00 pm - 2.00 pm	Llevando la Corresponsabilidad a la Gente, Parroquia por Parroquia	TUESDAY, 8 OCT	OBER 2019	10:00 am — 11:00 am	eGiving is Good Stewardship!	2:30 pm – 3:30 pm	Session 71 Chicago Ballroom X		
9:00 am – 10:00 am	Session 9 Sheraton Ballroom II The Spirituality of Stewardship:		Speaker: Hiram Diaz Belardo	7:00 am – 4:30 pm	Chapel Open		Speaker: Mike Walsh		Clergy-to-Clergy: A Panel of ICSC Pastors Discusses Stewardship in their Parishes		
	The Heart of Catholic School Development Speaker: Mary Ann Otto	1:00 pm – 2:00 pm	Session 26 How Diocesan Development and Finance Directors Can Better Collaborate for the Glory of God	7:00 am – 8:15 am	Streeterville Sacrament of Reconciliation	10:00 am — 11:00 am	Session 55 Mejores Prácticas en la Promoción de la Corresponsabilidad Parroquial	2:30 pm – 3:30 pm	Session 72 Chicago Ballroom IX Engaging Millennial Givers		id You Know ICSC has a acebook Page?
9:00 am — 10:00 am	Session 10 Michigan So Much More Than Money:	1:00 pm – 2:00 pm	Speaker: John Mark Willcox Session 27 Erie	7:30 am – 8:30 am	Edgewater Continental Breakfast with Exhibitors	10:00 am – 11:00 am	Speaker: Miguel Mireles	2:30 pm – 3:30 pm	Speaker: Jeff Bachelor, Ben Williams Session 73 Chicago Ballroom VIII		e encourage you to visit, like and share the ICSC tebook page where a variety of information
	The Impact of an Effective Feasibility Study Speaker: Steve Michalek	2.00 pm	Fundraising in Times of Adversity Facilitator: Jim Kelley		Riverwalk Exhibit Hall	10.00 am — 11:00 am	Session 56 Catholic Stewardship in a Digital World Speaker: Nic Prenger	2.50 p.m 5.50 p.m	Data-Driven Stewardship: We Only Know What We Know	and resources are	shared along with photos, videos, Scripture and s, testimonials, and more, all meant to encourage
10.00 am - 10.30 am	Mid-Day Break		Speakers: Sister Mary Brigid Callan, Monica Herman,	7:30 am – 3:30 pm	Exhibit Area and ICSC Lounge Open				Speaker:Tracy Earl Welliver		,

Session 28
Catholic Foundations Supporting Parishes and Schools in Planned Giving Efforts

Kim Roche

Speaker: Suzanne Nunn

1:00 pm - 2:00 pm

7:30 am - 4:30 pm

Registration/Information Desk Open

Riverwalk Exhibit Hall

Ballroom Promenade

reflective passages, testimonials, and more, all meant to encourage and motivate the stewards around the world who are engaged in our international organization, and those who are not.

www.facebook.com/international catholicstewardshipcouncil

Speaker: David Kissell

Using Development Techniques to
Deepen the Culture of Stewardship in Your Parish

Sheraton Ballroom III

2:30 pm - 3:30 pm

Session 57 Erie
Master Class: Advanced Major Gift Fundraising – Part I
Speaker: Guy Mallabone, CFRE

10:00 am - 11:00 am